Established as part of the Older Americans Act (OAA) in 1973, Area Agencies on Aging (AAAs) are charged with meeting the needs of Americans 60 and older in local communities by developing, coordinating and delivering a wide range of home and community-based services. Health care payers and providers are increasingly contracting with AAAs to address the social determinants of health among their clients. Given their nearly 50-year history as the local leaders on aging well at home and in the community, AAAs have long addressed the social determinants of health by providing home and community-based services.

**AAAs Provide a Variety of Services Through Health Care Contracts**

50% of AAAs with contracts provide assessments or screenings for health-related social needs, such as food security, access to safe and affordable housing, and transportation. Other contracted services frequently include:

- Care transitions services
- Home care services (including participant-directed care)
- Assessment for long-term services and supports eligibility
- Care coordination, case management and person-centered planning
- Nutrition
- Evidence-based programs for chronic disease management, fall prevention and mental health
- Transportation
- And many more...

Through these contracts, AAAs also support people with complex care needs, such as:

- Individuals at high risk for Emergency Department use, hospitalization/hospital readmission or nursing home placement
- Individuals living with dementia
- Individuals with behavioral health needs and substance abuse disorders
- Individuals who are unhoused or at risk of being unhoused

Learn more about AAAs and health care contracting.
AAAs are Contracting Through Networks

Growing numbers of AAAs are leading networks of community-based organizations (CBOs). These Community Integrated Health Networks help streamline the contracting process for their health care partners and increase their own geographic reach.

Since 2017, the proportion of AAAs that report contracting as part of a network of CBOs has doubled from 22 percent to 44 percent.

In 2021, 90% of contracting AAAs reported that they have had a current contract renewed by their health care partner.

AAAs Contract with a Variety of Health Care Payers and Providers

- Medicaid Managed Care Plan: 37%
- Veterans Administration Medical Center: 33%
- State Medicaid: 27%
- Commercial or Employer-Sponsored Insurance Plan: 27%
- Hospital or Health System: 21%
- Medicare Advantage Plan: 18%
- Medicare/Medicaid Duals Plan: 17%
- Accountable Care Organization: 12%

n=146
AAA Contracting and Network Activity by State

The data used in this graph was collected through a survey conducted by Scripps Gerontology Center at Miami University on behalf of the Aging and Disability Business Institute, led by USAging. For more information, visit http://ow.ly/842K50IsrYA

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