

AAAs Address Social Needs Through Contracts with Health Care

Established as part of the Older Americans Act (OAA) in 1973, Area Agencies on Aging (AAAs) are charged with meeting the needs of Americans 60 and older in local communities by developing, coordinating and delivering a wide range of home and community-based services. Health care payers and providers are increasingly contracting with AAAs to address the social determinants of health among their clients. Given their nearly 50-year history as the local leaders on aging well at home and in the community, AAAs have long addressed the social determinants of health by providing home and community-based services.

AAAs Provide a Variety of Services Through Health Care Contracts

50% of AAAs with contracts provide assessments or screenings for health-related social needs, such as food security, access to safe and affordable housing, and transportation. Other contracted services frequently include:



Care transitions services



Home care services (including participant-directed care)



Assessment for long-term services and supports eligibility



Care coordination, case management and person-centered planning



Nutrition



Evidence-based programs for chronic disease management, fall prevention and mental health



Transportation

And many more...

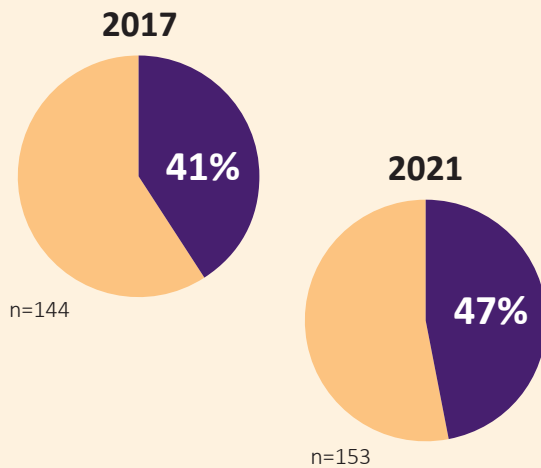


Through these contracts, AAAs also support people with complex care needs, such as:

- Individuals at high risk for Emergency Department use, hospitalization/hospital readmission or nursing home placement
- Individuals living with dementia
- Individuals with behavioral health needs and substance abuse disorders
- Individuals who are unhoused or at risk of being unhoused



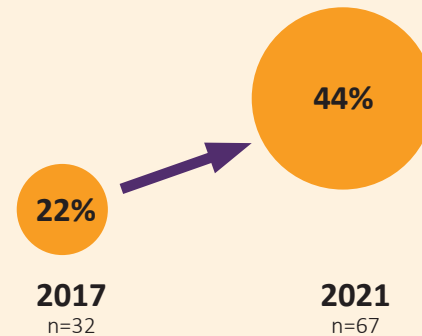
A Growing Percentage of AAAs are Contracting with Health Care Entities



AAAs are Contracting Through Networks

Growing numbers of AAAs are leading networks of community-based organizations (CBOs). These Community Integrated Health Networks help streamline the contracting process for their health care partners and increase their own geographic reach.

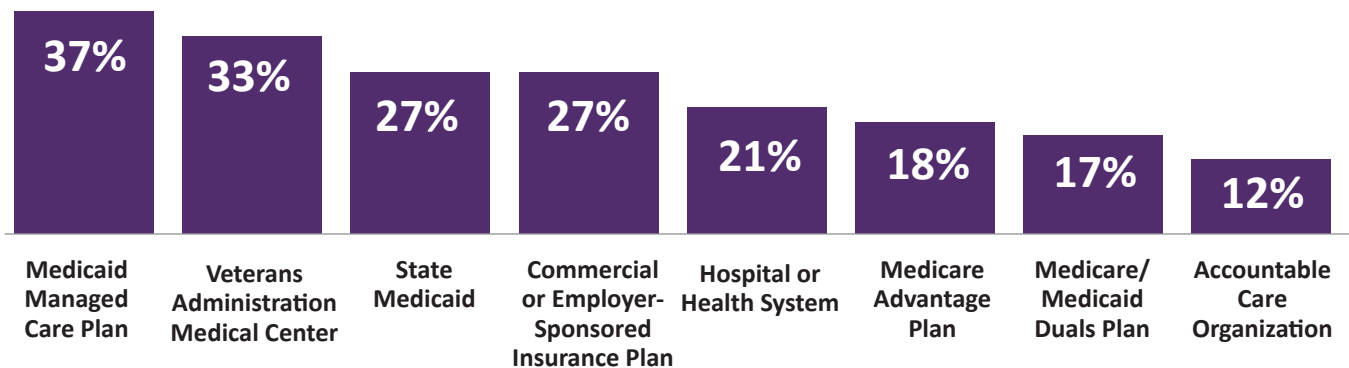
Since 2017, the proportion of AAAs that report contracting as part of a network of CBOs has **doubled** from 22 percent to 44 percent.



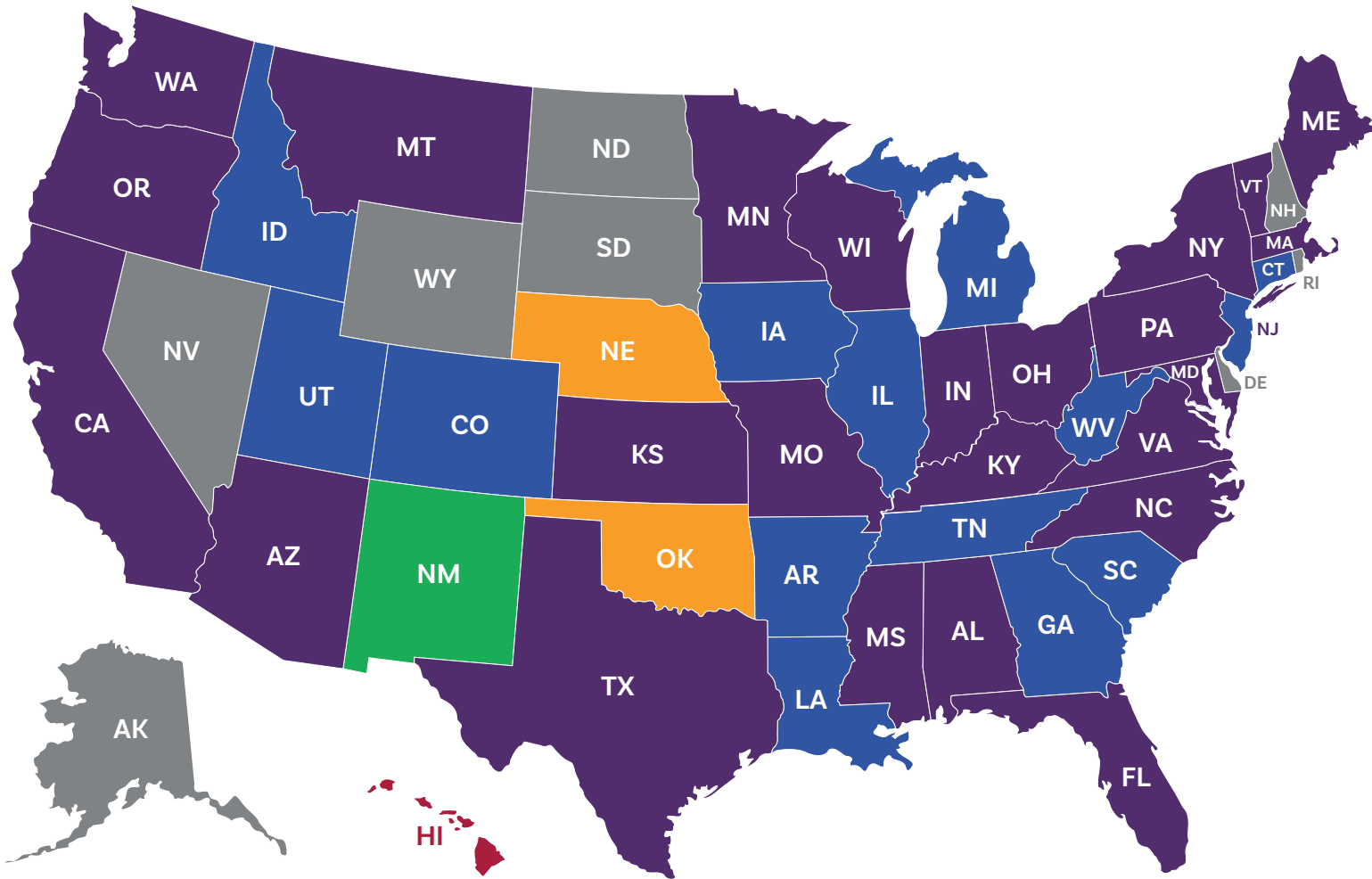
In 2021, **90%** of contracting AAAs reported that they have had a current **contract renewed** by their health care partner.

AAAs Contract with a Variety of Health Care Payers and Providers

n=146



AAA Contracting and Network Activity by State



- Contracting and AAA network activity
- No AAAs
- Contracting; no AAA network activity
- No known activity
- Pursuing contracting; AAA network activity
- Pursuing contracting; no AAA network activity

The data used in this graph was collected through a survey conducted by Scripps Gerontology Center at Miami University on behalf of the Aging and Disability Business Institute, led by USAgging. For more information, visit <http://ow.ly/842K50IsrYA>

This infographic was developed by the Aging and Disability Business Institute (Business Institute). The Business Institute is led by USAgging in partnership with the most experienced and respected organizations in the aging and disability networks, and funded by The John A. Hartford Foundation, The SCAN Foundation and the Administration for Community Living. The Business Institute builds the capacity of AAAs and other aging and disability CBOs as they seek to partner and contract with health care entities to better serve older adults and people with disabilities. To understand how these relationships grow and change over time, the Business Institute, in partnership with the Scripps Gerontology Center of Excellence at Miami University, conducts recurring surveys on the contracting partnerships CBOs have with health care payers and providers. These surveys collect data from AAAs, Centers for Independent Living, nutrition services providers, senior centers and other CBOs that are contracting with health care providers and payers. Data in this infographic was gathered through the 2021 and 2017 surveys and focuses on AAA contracting. Visit www.aginganddisabilitybusinessinstitute.org to learn more.